

## Better by design™

September 8, 2017

## **Reliable Controls Appoints VP Sales & Marketing, Asia-Pacific**

Reliable Controls is pleased to announce the appointment of Ian Giles to Vice President, Sales & Marketing, Asia-Pacific.

Victoria, BC, Canada – Reliable Controls is pleased to announce the appointment of Ian Giles to Vice President, Sales & Marketing, Asia-Pacific.

Upon joining Reliable Controls in 2013 as Regional Sales Manager, Australasia, Ian immediately began leveraging his wisdom garnered from two decades as a leader in customer service and strategic business development. He aligned that wisdom with the core values of Reliable Controls and the hallmarks of the MACH-System<sup>™</sup>, and as a result, he substantially strengthened the business relationships with each of the Authorized Dealers across the "Australasia" region, while significantly increasing the regional sales.

lan's ability to effectively communicate and grow business relationships rooted in



With 30 years of design and manufacturing excellence in the building automation industry, Reliable Controls continues to grow with sales and support offices spanning the entire globe.

## Learn more about Reliable Controls Authorized Dealers:

http://www.reliablecontrols.com/sales/

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